

| Zip Code                                                                                                                                           | Account Manager                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
| Boise, ID - Always cc Teresa Jorgensen                                                                                                             |                                     |
| 83602, 83605 - 83607                                                                                                                               | Chris Zenner & Teresa Jorgensen     |
| 83611, 83615, 83616, 83617                                                                                                                         | Jenny Taylor & Teresa Jorgensen     |
| 83622, 83629                                                                                                                                       | Jenny Taylor & Teresa Jorgensen     |
| 83626, 83630                                                                                                                                       | Chris Zenner & Teresa Jorgensen     |
| 83634                                                                                                                                              | Sara Scotton & Teresa Jorgensen     |
| 83635, 83638                                                                                                                                       | Jenny Taylor & Teresa Jorgensen     |
| 83641, 83644                                                                                                                                       | Chris Zenner & Teresa Jorgensen     |
| 83642, 83646                                                                                                                                       | Sara Scotton & Teresa Jorgensen     |
| 83647                                                                                                                                              | Kelsi/Sara & Teresa Jorgensen       |
| 83651 - 83653, 83656                                                                                                                               | Chris Zenner & Teresa Jorgensen     |
| 83660, 83669, 83676                                                                                                                                | Chris Zenner & Teresa Jorgensen     |
| 83669 (Star)                                                                                                                                       | Jenny Taylor & Teresa Jorgensen     |
| 83669 (Canyon County)                                                                                                                              | Chris Zenner & Teresa Jorgensen     |
| 83677                                                                                                                                              | Jenny Taylor & Teresa Jorgensen     |
| 83680                                                                                                                                              | Sara Scotton & Teresa Jorgensen     |
| 83686, 83687                                                                                                                                       | Chris Zenner & Teresa Jorgensen     |
| 83702, 83703                                                                                                                                       | Carrie Despot & Teresa Jorgensen    |
| 83704 - 83706                                                                                                                                      | Kelsi/Sara & Teresa Jorgensen       |
| 83709, 83713, 83719                                                                                                                                | Jenny Taylor & Teresa Jorgensen     |
| 83712, 83714                                                                                                                                       | Carrie Despot & Teresa Jorgensen    |
| 83716                                                                                                                                              | Kelsi/Sara & Teresa Jorgensen       |
| Bish's, Boise Cascade, Boise School District, Blue Cross of Idaho, Givens Pursley, Hawley Troxell, Idaho Power, JUB Engineers, Micron, US Ecology, | Teresa Jorgensen                    |
| State of Idaho, Ada County Gov.                                                                                                                    | Devry Richardson & Teresa Jorgensen |
| Boise State University                                                                                                                             | Devry Richardson & Teresa Jorgensen |
| Targets: Albertsons, City of Boise, Simplot, West Ada School District, and WinCo                                                                   | Teresa Jorgensen                    |

|                                             |                                   |
|---------------------------------------------|-----------------------------------|
| Twin Falls, ID - Always cc Teresa Jorgensen |                                   |
| 83278                                       | Amber McEntire & Teresa Jorgensen |
| 83301, 83303                                | Amber McEntire & Teresa Jorgensen |
| 83313, 83314, 83316, 83318                  | Amber McEntire & Teresa Jorgensen |
| 83321                                       | Amber McEntire & Teresa Jorgensen |
| 83323 - 83325                               | Amber McEntire & Teresa Jorgensen |
| 83327, 83328, 83330                         | Amber McEntire & Teresa Jorgensen |
| 83332 - 83336                               | Amber McEntire & Teresa Jorgensen |
| 83338                                       | Amber McEntire & Teresa Jorgensen |
| 83341 - 83343                               | Amber McEntire & Teresa Jorgensen |
| 83346, 83347, 83349, 83350                  | Amber McEntire & Teresa Jorgensen |
| 83352 - 83355                               | Amber McEntire & Teresa Jorgensen |
| 83623, 83625                                | Amber McEntire & Teresa Jorgensen |

| Zip Code                                              | Account Manager           |
|-------------------------------------------------------|---------------------------|
| Pocatello, ID - Always cc Gavin Fenton                |                           |
| 83111, 83120, 83201-83204, 83210-83212                | Jac Lester & Gavin Fenton |
| 83217, 83220 - 83223,                                 | Jac Lester & Gavin Fenton |
| 83228 - 83238                                         | Jac Lester & Gavin Fenton |
| 83241, 83243, 83245, 83246, 83250, 83252              | Jac Lester & Gavin Fenton |
| 83262, 83263, 83271, 83276, 83277 (excluding Shelley) | Jac Lester & Gavin Fenton |
| 83283, 83285-83287                                    | Jac Lester & Gavin Fenton |
| 83342, 83406                                          | Jac Lester & Gavin Fenton |

|                                          |                            |
|------------------------------------------|----------------------------|
| Idaho Falls, ID - Always cc Gavin Fenton |                            |
| 83001,83014, 83025                       | Andrew Roethe Gavin Fenton |
| 83110, 83120, 83127, 83128               | Andrew Roethe Gavin Fenton |
| 83213, 83226, 83251, 83274               | Andrew Roethe Gavin Fenton |
| 83401 - 83406, 83415                     | Andrew Roethe Gavin Fenton |
| 83420, 83423, 83429, 83433, 83434        | Andrew Roethe Gavin Fenton |
| 83440, 83442, 83445, 83448               | Andrew Roethe Gavin Fenton |
| 83450, 83460, 83467                      | Andrew Roethe Gavin Fenton |

| Zip Code                            | Account Manager          |
|-------------------------------------|--------------------------|
| St George, UT - Always cc Eric Bird |                          |
| 84533, 84565                        | Dallin Clark & Eric Bird |
| 84714, 84720 - 84725                | Dallin Clark & Eric Bird |
| 84737, 84738, 84741, 84745          | Dallin Clark & Eric Bird |
| 84757                               | Dallin Clark & Eric Bird |
| 84770, 84774, 84779                 | Dallin Clark & Eric Bird |
| 84780 - 84783, 84790                | Dallin Clark & Eric Bird |

| Major Accounts (Montana)                    | Account Manager |
|---------------------------------------------|-----------------|
| Easter Seals Goodwill                       | Brandon Smith   |
| FUMICO (Farmers Union Mutual Insurance)     | Brandon Smith   |
| Great Falls Public Schools                  | Brandon Smith   |
| Hill County Printing                        | Brandon Smith   |
| ID Digital                                  | Brandon Smith   |
| Loenbro                                     | Brandon Smith   |
| Northern Montana Health Care                | Brandon Smith   |
| Opportunities Inc.                          | Brandon Smith   |
| Pre-Release Great Falls                     | Brandon Smith   |
| QLC                                         | Brandon Smith   |
| Real Estate Property Management Specialists | Brandon Smith   |
| Torgersons                                  | Brandon Smith   |
| Ugrin Alexandar Zadick Law                  | Brandon Smith   |
| General Distributing                        | Brandon Smith   |
| TC Glass                                    | Brandon Smith   |

| Zip Code                                                 | Account Manager                       |
|----------------------------------------------------------|---------------------------------------|
| Salt Lake City, UT - Always cc Gavin Fenton or Eric Bird |                                       |
| 84003, 84005, 84013                                      | Ntezey Swalita & Gavin Fenton         |
| 84004, 84006                                             | Open territory assign to Eric Bird    |
| 84009                                                    | Gavin Fenton                          |
| 84010, 84011, 84014, 84015, 84016                        | Davie Wilden & Gavin Fenton           |
| 84017                                                    | Open territory assign to Eric Bird    |
| 84020                                                    | No Current Rep assign to Gavin Fenton |
| 84022                                                    | Ryan Windham & Gavin Fenton           |
| 84024                                                    | Open territory assign to Eric Bird    |
| 84025                                                    | Davie Wilden & Gavin Fenton           |
| 84029, 84034                                             | Ryan Windham & Gavin Fenton           |
| 84033, 84036                                             | Open territory assign to Eric Bird    |
| 84037, 84040, 84041                                      | Davie Wilden & Gavin Fenton           |
| 84042, 84045                                             | Ntezey Swalita & Gavin Fenton         |
| 84043                                                    | No Current Rep assign to Gavin Fenton |
| 84044                                                    | Ryan Windham & Gavin Fenton           |
| 84047                                                    | Tony Varanakis & Eric Bird            |
| 84054, 84056                                             | Davie Wilden & Gavin Fenton           |
| 84055                                                    | Open territory assign to Eric Bird    |
| 84057, 84058, 84059                                      | Ntezey Swalita & Gavin Fenton         |
| 84060, 84061, 84068, 84070                               | Open territory assign to Eric Bird    |
| 84062                                                    | Ntezey Swalita & Gavin Fenton         |
| 84065                                                    | Open territory assign to Eric Bird    |
| 84067                                                    | Davie Wilden & Gavin Fenton           |
| 84070                                                    | Tony Varanakis & Eric Bird            |
| 84069, 84071, 84074, 84080, 84083                        | Ryan Windham & Gavin Fenton           |
| 84075                                                    | Davie Wilden & Gavin Fenton           |
| 84084, 84088                                             | Open territory assign to Eric Bird    |
| 84087, 84089                                             | Davie Wilden & Gavin Fenton           |
| 84090-84094                                              | Tony Varanakis & Eric Bird            |
| 84095, 84096                                             | Open territory assign to Eric Bird    |
| 84097                                                    | Ntezey Swalita & Gavin Fenton         |
| 84098                                                    | Open territory assign to Eric Bird    |
| 84101, 84102, 84103, 84105                               | Davie Wilden & Gavin Fenton           |
| 84104                                                    | Ryan Windham & Gavin Fenton           |
| 84106, 84107, 84109                                      | Open territory assign to Eric Bird    |
| 84108, 84110, 84111, 84113, 84114                        | Davie Wilden & Gavin Fenton           |
| 84115, 84116, 84119, 84120, 84122                        | Ryan Windham & Gavin Fenton           |
| 84121                                                    | Tony Varanakis & Eric Bird            |
| 84117, 84118, 84123, 84124                               | Open territory assign to Eric Bird    |
| 84128                                                    | Ryan Windham & Gavin Fenton           |
| 84129, 84157                                             | Open territory assign to Eric Bird    |
| 84165 & 84170                                            | Ryan Windham & Gavin Fenton           |
| 84660                                                    | Open territory assign to Eric Bird    |
| State & Local Gov. Accounts                              | Scott Shiner & Eric Bird              |
| All other zipcodes                                       | Eric Bird                             |

| Zip Code                                | Account Manager                        |
|-----------------------------------------|----------------------------------------|
| Butte, MT - Always cc Brandon Smith     |                                        |
| 59701-59703, 59707, 59711 ,59750, 59858 | No Current Rep assign to Brandon Smith |

|                                      |                                        |
|--------------------------------------|----------------------------------------|
| Helena, MT - Always cc Brandon Smith |                                        |
| 59601 - 59626, 59832, 59722          | No Current Rep assign to Brandon Smith |

|                                           |                                        |
|-------------------------------------------|----------------------------------------|
| Great Falls, MT - Always cc Brandon Smith |                                        |
| 59401 - 59532                             | No Current Rep assign to Brandon Smith |

|                                       |                                |
|---------------------------------------|--------------------------------|
| Bozeman, MT - Always cc Brandon Smith |                                |
| 59047, 59714                          | Mitch Steadman & Brandon Smith |
| 59715, 59716                          | Nick Dissly & Brandon Smith    |
| 59718, 59730, 59752                   | Mitch Steadman & Brandon Smith |
| 59758                                 | Nick Dissly & Brandon Smith    |

|                                        |                                  |
|----------------------------------------|----------------------------------|
| Billings, MT - Always cc Brandon Smith |                                  |
| 59001, 59008                           | Gunnar Gillespie & Brandon Smith |
| 59014                                  | Gunnar Gillespie & Brandon Smith |
| 59022, 59024                           | Jaxson Kok & Brandon Smith       |
| 59029                                  | Gunnar Gillespie & Brandon Smith |
| 59034                                  | Jaxson Kok & Brandon Smith       |
| 59036                                  | Gunnar Gillespie & Brandon Smith |
| 59037                                  | Jaxson Kok & Brandon Smith       |
| 59041, 59044, 59063                    | Gunnar Gillespie & Brandon Smith |
| 59064                                  | Jaxson Kok & Brandon Smith       |
| 59068, 59070                           | Gunnar Gillespie & Brandon Smith |
| 59072, 59079, 59087, 59088             | Jaxson Kok & Brandon Smith       |
| 59101, 59105                           | Jaxson Kok & Brandon Smith       |
| 59102, 59106, 59109                    | Gunnar Gillespie & Brandon Smith |
| 59301, 59323, 59327                    | Jaxson Kok & Brandon Smith       |

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|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| Missoula, MT - Always cc Sam Dugdale                                                                                                                                             |                                |
| 59801                                                                                                                                                                            | Courtlan Vukasin & Sam Dugdale |
| 59802                                                                                                                                                                            | Courtlan Vukasin & Sam Dugdale |
| 59803                                                                                                                                                                            | Courtlan Vukasin & Sam Dugdale |
| 59808                                                                                                                                                                            | Courtlan Vukasin & Sam Dugdale |
| Missoula South (South of river) Lolo, Florence, Stevensville, Victor, Corvallis, Hamilton, Darby                                                                                 | Courtlan Vukasin & Sam Dugdale |
| Missoula North (North of river) Fench Town, Alberton, Superior, Kalispell, Ronan, Polson, Bigfork, Whitefish, Columbia Falls, Saint Regis, Plains, Paradise, Arlee, St. Ignatius | Courtlan Vukasin & Sam Dugdale |

| Zip Code                            | Account Manager                                 |
|-------------------------------------|-------------------------------------------------|
| Spokane, WA - Always cc Sam Dugdale |                                                 |
| 98857, 99001, 99004 99006           | Dennis Garrettson & Sam Dugdale                 |
| 99003, 99005                        | Dennis Garrettson/Curtis Stratton & Sam Dugdale |
| 99008 & 99009                       | Dan Welch & Sam Dugdale                         |
| 99011                               | Dennis Garrettson & Sam Dugdale                 |
| 99012                               | Curtis Stratton & Sam Dugdale                   |
| 99013                               | Dan Welch & Sam Dugdale                         |
| 99014, 99017                        | Dennis Garrettson & Sam Dugdale                 |
| 99016, 99018, 99019                 | Curtis Stratton & Sam Dugdale                   |
| 99020                               | Dennis Garrettson & Sam Dugdale                 |
| 99021                               | Dennis Garrettson/Curtis Stratton & Sam Dugdale |
| 99022                               | Dennis Garrettson & Sam Dugdale                 |
| 99023, 99025                        | Curtis Stratton & Sam Dugdale                   |
| 99026                               | Dennis Garrettson & Sam Dugdale                 |
| 99027                               | Curtis Stratton & Sam Dugdale                   |
| 99029                               | Dan Welch & Sam Dugdale                         |
| 99030, 99031, 99033                 | Curtis Stratton & Sam Dugdale                   |
| 99032, 99034                        | Dennis Garrettson & Sam Dugdale                 |
| 99036, 99037, 99039                 | Curtis Stratton & Sam Dugdale                   |
| 99040                               | Dan Welch & Sam Dugdale                         |
| 99101                               | Dan Welch & Sam Dugdale                         |
| 99103 & 99105                       | Dennis Garrettson & Sam Dugdale                 |
| 99109                               | Dan Welch & Sam Dugdale                         |
| 99110, 99115                        | Dennis Garrettson & Sam Dugdale                 |
| 99114, 99117-99119                  | Dan Welch & Sam Dugdale                         |
| 99121, 99122                        | Dan Welch & Sam Dugdale                         |
| 99125                               | Dennis Garrettson & Sam Dugdale                 |
| 99127                               | Sam Dugdale                                     |
| 99128                               | Curtis Stratton & Sam Dugdale                   |
| 99129                               | Dan Welch & Sam Dugdale                         |
| 99130                               | Curtis Stratton & Sam Dugdale                   |
| 99134, 99137 - 99141                | Dan Welch & Sam Dugdale                         |
| 99143                               | Dennis Garrettson & Sam Dugdale                 |
| 99146, 99148                        | Dan Welch & Sam Dugdale                         |
| 99149                               | Dennis Garrettson & Sam Dugdale                 |
| 99150 - 99153, 99156, 99157         | Dan Welch & Sam Dugdale                         |
| 99158                               | Curtis Stratton & Sam Dugdale                   |
| 99159                               | Dennis Garrettson & Sam Dugdale                 |
| 99166, 99167                        | Dan Welch & Sam Dugdale                         |
| 99169-99171                         | Dennis Garrettson & Sam Dugdale                 |
| 99173, 99180, 99181, 99185          | Dan Welch & Sam Dugdale                         |
| 99202                               | Curtis Stratton/Sam Dugdale                     |
| 99203-99205                         | Dennis Garrettson & Sam Dugdale                 |
| 99206                               | Curtis Stratton & Sam Dugdale                   |
| 99208-99211, 99213                  | Dennis Garrettson & Sam Dugdale                 |
| 99212                               | Curtis Stratton/Sam Dugdale                     |
| 99214-99217                         | Curtis Stratton & Sam Dugdale                   |
| 99218 - 99220                       | Dennis Garrettson & Sam Dugdale                 |
| 99224, 99228, 99251                 | Dennis Garrettson & Sam Dugdale                 |
| 99260                               | Dan Welch & Sam Dugdale                         |
| 99326, 99341                        | Dennis Garrettson & Sam Dugdale                 |

| Zip Code                                  | Account Manager                      |
|-------------------------------------------|--------------------------------------|
| Coeur d'Alene, ID - Always cc Sam Dugdale |                                      |
| 83501                                     | no current rep assign to Sam Dugdale |
| 83522 - 83526                             | no current rep assign to Sam Dugdale |
| 83535 - 83567                             | no current rep assign to Sam Dugdale |
| 83540 - 83547                             | no current rep assign to Sam Dugdale |
| 83552 - 83555                             | no current rep assign to Sam Dugdale |
| 83801                                     | no current rep assign to Sam Dugdale |
| 83803 - 83816                             | no current rep assign to Sam Dugdale |
| 83821 - 83827                             | no current rep assign to Sam Dugdale |
| 83830 - 83861                             | no current rep assign to Sam Dugdale |
| 83864 - 83873                             | no current rep assign to Sam Dugdale |
| 83876 & 83877                             | no current rep assign to Sam Dugdale |
| 99102                                     | no current rep assign to Sam Dugdale |
| 99111 & 99113                             | no current rep assign to Sam Dugdale |
| 99174                                     | no current rep assign to Sam Dugdale |
| 99179                                     | no current rep assign to Sam Dugdale |
| 99328                                     | no current rep assign to Sam Dugdale |
| 99335                                     | no current rep assign to Sam Dugdale |
| 99347                                     | no current rep assign to Sam Dugdale |
| 99359                                     | no current rep assign to Sam Dugdale |
| 99371                                     | no current rep assign to Sam Dugdale |
| 99402 & 99403                             | no current rep assign to Sam Dugdale |

| Major Accounts (Spokane / CDA)       | Account Manager            |
|--------------------------------------|----------------------------|
| AgWest Farm Credit                   | Morgan Smith & Sam Dugdale |
| AL Compressed Gases                  | Morgan Smith & Sam Dugdale |
| Allegra                              | Morgan Smith & Sam Dugdale |
| Avista                               | Morgan Smith & Sam Dugdale |
| Bonner County                        | Morgan Smith & Sam Dugdale |
| Boundary Country School District     | Morgan Smith & Sam Dugdale |
| Catalyst Medical Group               | Morgan Smith & Sam Dugdale |
| CDA School District                  | Morgan Smith & Sam Dugdale |
| Century Publishing                   | Morgan Smith & Sam Dugdale |
| City Of Spokane                      | Morgan Smith & Sam Dugdale |
| Clarkston School District            | Morgan Smith & Sam Dugdale |
| Clearwater Paper Company             | Morgan Smith & Sam Dugdale |
| Clearwater Power Management          | Morgan Smith & Sam Dugdale |
| Clearwater Power Management          | Morgan Smith & Sam Dugdale |
| Coremark International               | Morgan Smith & Sam Dugdale |
| CustomDen Engraving                  | Morgan Smith & Sam Dugdale |
| CW Signs                             | Morgan Smith & Sam Dugdale |
| Digital Lizard                       | Morgan Smith & Sam Dugdale |
| Empire Airlines                      | Morgan Smith & Sam Dugdale |
| Encoder Products Company             | Morgan Smith & Sam Dugdale |
| Fred's Appliance                     | Morgan Smith & Sam Dugdale |
| Gonzaga                              | Morgan Smith & Sam Dugdale |
| Gritman Medical                      | Morgan Smith & Sam Dugdale |
| Heritage Health                      | Morgan Smith & Sam Dugdale |
| Inland Imaging Business Center       | Morgan Smith & Sam Dugdale |
| Itron                                | Morgan Smith & Sam Dugdale |
| Kodiak Aircraft Co                   | Morgan Smith & Sam Dugdale |
| Kootenai County                      | Morgan Smith & Sam Dugdale |
| Kootenai Health                      | Morgan Smith & Sam Dugdale |
| Lakeside School District             | Morgan Smith & Sam Dugdale |
| Lewis & Clark State College          | Morgan Smith & Sam Dugdale |
| Lewiston Independent School District | Morgan Smith & Sam Dugdale |
| Lewiston Independent School District | Morgan Smith & Sam Dugdale |
| Litehouse Inc                        | Morgan Smith & Sam Dugdale |
| Marimn Health                        | Morgan Smith & Sam Dugdale |
| Moscow School District               | Morgan Smith & Sam Dugdale |
| North Idaho College                  | Morgan Smith & Sam Dugdale |
| Northern Lights Inc                  | Morgan Smith & Sam Dugdale |
| Northern Quest Resort & Casino       | Morgan Smith & Sam Dugdale |
| Northwest Specialty Hospital         | Morgan Smith & Sam Dugdale |
| Numerica Credit Union                | Morgan Smith & Sam Dugdale |
| Numerica Credit Union                | Morgan Smith & Sam Dugdale |
| OPTI Orthopedic                      | Morgan Smith & Sam Dugdale |
| Oxarc                                | Morgan Smith & Sam Dugdale |
| P1FCU                                | Morgan Smith & Sam Dugdale |
| Panhandle Health District            | Morgan Smith & Sam Dugdale |
| Panhandle Health District            | Morgan Smith & Sam Dugdale |
| Peak Sand & Gravel                   | Morgan Smith & Sam Dugdale |
| POE Asphalt Paving                   | Morgan Smith & Sam Dugdale |
| Pointe Pest Control                  | Morgan Smith & Sam Dugdale |
| Post Falls School District           | Morgan Smith & Sam Dugdale |
| Pullman Regional Hosptial            | Morgan Smith & Sam Dugdale |
| Pullman School District              | Morgan Smith & Sam Dugdale |
| Pyrotek                              | Morgan Smith & Sam Dugdale |
| Raycap                               | Morgan Smith & Sam Dugdale |
| Rosauers                             | Morgan Smith & Sam Dugdale |
| Schweitzer Engineering Laboratories  | Morgan Smith & Sam Dugdale |
| Schwietzer Mountain                  | Morgan Smith & Sam Dugdale |
| Silver Mountain Resort               | Morgan Smith & Sam Dugdale |
| Silverwood Theme Park                | Morgan Smith & Sam Dugdale |
| St Joseph Regional Medical Center    | Morgan Smith & Sam Dugdale |
| Stratford Building Corp              | Morgan Smith & Sam Dugdale |
| Tod                                  | Morgan Smith & Sam Dugdale |
| Tri-State Memorial Hospital          | Morgan Smith & Sam Dugdale |
| Umpqua Bank                          | Morgan Smith & Sam Dugdale |
| URM                                  | Morgan Smith & Sam Dugdale |
| Valley Vista Care Corporation        | Morgan Smith & Sam Dugdale |
| Valley Vista Care Corporation        | Morgan Smith & Sam Dugdale |
| Washington Trust Bank                | Morgan Smith & Sam Dugdale |
| Whitworth College                    | Morgan Smith & Sam Dugdale |
| WSU                                  | Morgan Smith & Sam Dugdale |