

Zip Code		Account Manager	
Boise, ID - Always cc Teresa Jorgensen			
83602, 83605 - 83607	Chris Zenner & Teresa Jorgensen		
83611, 83615, 83616, 83617	Jenny Taylor & Teresa Jorgensen		
83622, 83629	Jenny Taylor & Teresa Jorgensen		
83626, 83630	Chris Zenner & Teresa Jorgensen		
83634	Sara Scotton & Teresa Jorgensen		
83635, 83638	Jenny Taylor & Teresa Jorgensen		
83641, 83644	Chris Zenner & Teresa Jorgensen		
83642, 83646	Sara Scotton & Teresa Jorgensen		
83647	Kelsi/Sara & Teresa Jorgensen		
83651 - 83653, 83656	Chris Zenner & Teresa Jorgensen		
83660, 83669, 83676	Chris Zenner & Teresa Jorgensen		
83669 (Star)	Jenny Taylor & Teresa Jorgensen		
83669 (Canyon County)	Chris Zenner & Teresa Jorgensen		
83677	Jenny Taylor & Teresa Jorgensen		
83680	Sara Scotton & Teresa Jorgensen		
83686, 83687	Chris Zenner & Teresa Jorgensen		
83702, 83703	Carrie Despot & Teresa Jorgensen		
83704 - 83706	Kelsi/Sara & Teresa Jorgensen		
83709, 83713, 83719	Jenny Taylor & Teresa Jorgensen		
83712, 83714	Carrie Despot & Teresa Jorgensen		
83716	Kelsi/Sara & Teresa Jorgensen		
Bish's, Boise Cascade, Boise School District, Blue Cross of Idaho, Givens Pursley, Hawley Troxell, Idaho Power, JUB Engineers, Micron, US Ecology,	Teresa Jorgensen		
State of Idaho, Ada County Gov.	Devry Richardson & Teresa Jorgensen		
Boise State University	Devry Richardson & Teresa Jorgensen		
Targets: Albertsons, City of Boise, Simplot, West Ada School District, and WinCo	Teresa Jorgensen		

Zip Code		Account Manager	
Twin Falls, ID - Always cc Teresa Jorgensen			
83278	Lo Ocampo & Teresa		
83301, 83303	Lo Ocampo & Teresa		
83313, 83314, 83316, 83318	Lo Ocampo & Teresa		
83321	Lo Ocampo & Teresa		
83323 - 83325	Lo Ocampo & Teresa		
83327, 83328, 83330	Lo Ocampo & Teresa		
83332 - 83336	Lo Ocampo & Teresa		
83338	Lo Ocampo & Teresa		
83341 - 83343	Lo Ocampo & Teresa		
83346, 83347, 83349, 83350	Lo Ocampo & Teresa		
83352 - 83355	Lo Ocampo & Teresa		
83623, 83625	Lo Ocampo & Teresa		

Zip Code		Account Manager	
Pocatello, ID - Always cc Gavin Fenton			
83111, 83120, 83201-83204, 83210-83212	Jac Lester & Gavin Fenton		
83217, 83220 - 83223,	Jac Lester & Gavin Fenton		
83228 - 83238	Jac Lester & Gavin Fenton		
83241, 83243, 83245, 83246, 83250, 83252	Jac Lester & Gavin Fenton		
83262, 83263, 83271, 83276, 83277 (excluding Shelley)	Jac Lester & Gavin Fenton		
83283, 83285-83287	Jac Lester & Gavin Fenton		
83342, 83406	Jac Lester & Gavin Fenton		

Zip Code		Account Manager	
Idaho Falls, ID - Always cc Gavin Fenton			
83001, 83014, 83025	Jeff Landers & Gavin Fenton		
83110, 83120, 83127, 83128	Jeff Landers & Gavin Fenton		
83213, 83226, 83251, 83274	Jeff Landers & Gavin Fenton		
83401 - 83406, 83415	Jeff Landers & Gavin Fenton		
83420, 83423, 83429, 83433, 83434	Jeff Landers & Gavin Fenton		
83440, 83442, 83445, 83448	Jeff Landers & Gavin Fenton		
83450, 83460, 83467	Jeff Landers & Gavin Fenton		

Zip Code		Account Manager	
St George, UT - Always cc Gavin Fenton			
84533, 84565	Cody Snyder & Gavin Fenton		
84714, 84720 - 84725	Cody Snyder & Gavin Fenton		
84737, 84738, 84741, 84745	Cody Snyder & Gavin Fenton		
84757	Cody Snyder & Gavin Fenton		
84770, 84774, 84779	Cody Snyder & Gavin Fenton		
84780 - 84783, 84790	Cody Snyder & Gavin Fenton		

Zip Code		Account Manager	
Salt Lake City, UT - Always cc Gavin Fenton			
84003, 84004, 84005, 84013	Ntezey Swalita & Gavin Fenton		
84006	Ntezey Swalita/Ryan Windham & Gavin Fenton		
84010, 84014	Ryan Windham & Gavin Fenton		
84015, 84018, 84024	James Meek & Gavin Fenton		
84017	James Meek/Janet Koch & Gavin Fenton		
84020	Mindi Jack & Gavin Fenton		
84025, 84033	James Meek/Ryan Windham & Gavin Fenton		
84032	Janet Koch & Gavin Fenton		
84037, 84040, 84041	James Meek & Gavin Fenton		
84042, 84043, 84045	Ntezey Swalita & Gavin Fenton		
84047, 84054	Ryan Windham & Gavin Fenton		
84049, 84055	Janet Koch & Gavin Fenton		
84050	James Meek/Janet Koch & Gavin Fenton		
84056, 84067, 84075	James Meek & Gavin Fenton		
84057, 84058	Ntezey Swalita & Gavin Fenton		
84060, 84061	Janet Koch & Gavin Fenton		
84062, 84065	Ntezey Swalita & Gavin Fenton		
84070	Mindi Jack & Gavin Fenton		
84071, 84074	Ntezey Swalita/Ryan Windham & Gavin Fenton		
84081, 84084, 84088	Mindi Jack & Gavin Fenton		
84082	Janet Koch & Gavin Fenton		
84087	Ryan Windham & Gavin Fenton		
84092	Janet Koch & Gavin Fenton		
84093	Mindi Jack & Gavin Fenton		
84094, 84095	Mindi Jack & Gavin Fenton		
84096	Ntezey Swalita/Ryan Windham & Gavin Fenton		
84097	Ntezey Swalita & Gavin Fenton		
84098	James Meek/Janet Koch & Gavin Fenton		
84101, 84102, 84103, 84106, 84108	Janet Koch/Ryan Windham & Gavin Fenton		
84104, 84116	Ryan Windham & Gavin Fenton		
84107	Janet Koch/Ryan Windham & Gavin Fenton		
84108, 84111-84115	Janet Koch/Ryan Windham & Gavin Fenton		
84109	Janet Koch & Gavin Fenton		
84117	Mindi Jack & Gavin Fenton		
84118, 84119, 84120, 84123	Ryan Windham & Gavin Fenton		
84121, 84124	Janet Koch & Gavin Fenton		
84128	Ryan Windham & Gavin Fenton		
84144, 84180	Janet Koch/Ryan Windham & Gavin Fenton		
84310, 84315, 84317, 84340	James Meek & Gavin Fenton		
84401, 84403, 84404, 84405, 84414	James Meek & Gavin Fenton		

Zip Code		Account Manager	
Butte, MT - Always cc Sam Dugdale			
59701-59703, 59707, 59711, 59750, 59858	No Current Rep assign to Sam Dugdale		

Zip Code		Account Manager	
Helena, MT - Sam Dugdale			
59601 - 59626, 59832, 59722	Paul Apfelbeck & Sam Dugdale		

Zip Code		Account Manager	
Great Falls, MT - Always cc Sam Dugdale			
59401 - 59532	Tahnee Ranieri & Sam Dugdale (Brandon Smith still manages certain accounts, check AM in Sherpa)		

Zip Code		Account Manager	
Bozeman, MT - Always cc Shannon Sanden			
59047, 59714	Mitch Steadman & Shannon Sanden		
59715, 59716	Nick Dissly & Shannon Sanden		
59718, 59730, 59752	Mitch Steadman & Shannon Sanden		
59758	Nick Dissly & Shannon Sanden		

Zip Code		Account Manager	
Billings, MT - Always cc Shannon Sanden			
59001, 59002, 59004	Gunnar Gillespie & Shannon Sanden		
59007, 59008	Gunnar Gillespie & Shannon Sanden		
59012 - 59015	Gunnar Gillespie & Shannon Sanden		
59025 - 59039	Gunnar Gillespie & Shannon Sanden		
59041, 59043, 59044	Gunnar Gillespie & Shannon Sanden		
59050, 59057	Gunnar Gillespie & Shannon Sanden		
59060 - 59067	Gunnar Gillespie & Shannon Sanden		
59069 - 59079	Gunnar Gillespie & Shannon Sanden		
59083, 59085, 59088, 59089	Gunnar Gillespie & Shannon Sanden		
59101 - 59108	Gunnar Gillespie & Shannon Sanden		
59312, 59314, 59317	Gunnar Gillespie & Shannon Sanden		
59323, 59327	Gunnar Gillespie & Shannon Sanden		
59333, 59336, 59338	Gunnar Gillespie & Shannon Sanden		
59343, 59345, 59347	Gunnar Gillespie & Shannon Sanden		
59351, 59353	Gunnar Gillespie & Shannon Sanden		

Zip Code		Account Manager	
Missoula, MT - Always cc Sam Dugdale			
59801 - 59812	Lane Kokoruda & Sam Dugdale		
59820, 58922, 59823	Lane Kokoruda & Sam Dugdale		
59821, 59824, 59831	Sam Dugdale		
59825 - 59830	Lane Kokoruda & Sam Dugdale		
59833 - 59335	Lane Kokoruda & Sam Dugdale		
59840, 59841, 59842	Lane Kokoruda & Sam Dugdale		
59844, 59845	Sam Dugdale		
59846, 59847, 59851	Lane Kokoruda & Sam Dugdale		
59848, 59853, 59865	Sam Dugdale		
59866 - 59868	Lane Kokoruda & Sam Dugdale		
59870 - 59872	Lane Kokoruda & Sam Dugdale		
59873, 59874	Sam Dugdale		
59875	Lane Kokoruda & Sam Dugdale		
59901 - 59937	Sam Dugdale		

Contract Accts	
Dan Welch	
CONTRACTS / NORTH	ZIP
Edwall	99008
Elk	99009
Ford	99013
Reardan	99029
Wellpinit	99040
Addy	99101
Chewelah	99109
Colville	99114
Creston	99117
Curlew	99118
Cusick	99119
Danville	99121
Davenport	99122
Fruitland	99129
Harrington	99134
Hunters	99137
Inchelium	99138
Ione	99139
Keller	99140
Kettle Falls	99141
Laurier	99146
Loon Lake	99148
Malo	99150
Metaline	99152
Metaline Falls	99153
Newport	99156
Northport	99157
Republic	99166
Rice	99167
Springdale	99173
Usk	99180
Valley	99181
Wilbur	99185
SPK County	99260

Send Leads to Regional Manager (Sam Dugdale if no RSM)	
Moses Lake	98837
Pasco	99301
Kennewick	99336
Richland	99352
Richland	99353
Richland	99354
Walla Walla	99362

Spokane 1	
Scott Backstorm	
NORTH	ZIP
Warden	98857
Air Heights	99001
Chattaroy (SPLIT W/AH)	99003
Cheney	99004
Colbert (SPLIT W AH)	99005
Deer Park	99006
Fairchild	99011
Four Lakes	99014
Lamont	99017
Marshall	99020
Mead/New Lk (SPLIT W AH)	99021
Med Lake	99022
Nine Mile Falls	99026
Sprague	99032
Tum Tum	99034
Almira	99103
Benge	99105
Clayton	99110
Coulee City	99115
Endicott	99125
La Crosse	99143
Malden	99149
Odessa	99159
Ritzville	99169
Rosalia	99170
Saint John	99171
N Downtown	99201
E CTR RUBY-HAV (split)	99202
Manito	99203
Sacred Heart	99204
Downriver	99205
Indian Trail	99208
Garland	99209
Downtown	99210
Kendal / BRWNS	99211
Downtown KD Y	99213
Forest Hill	99218
Gieger/AP	99219
E U District	99220
W Highland	99224
Seven Mile	99228
Glenden	99251
Connell	99326
Lind/Beatrice	99341
Othello/Hatton	99344

Spokane 2	
Ashley Hagerty	
SOUTH	ZIP
Chattaroy (spilt w/SB)	99003
Colbert (spilt w/SB)	99005
Fairfield	99012
Freeman	99015
Greenacres	99016
Klamont	99017
Latah	99018
Liberty Lake	99019
Mica	99023
New Lake	99025
Otis Orch	99027
Rockford	99030
Spangle	99031
Tekoa	99033
Valleyford	99036
Veradale	99037
Waverly	99039
Farmington	99128
Garfield	99130
Oakesdale	99158
E CTR Ruby-HAV (SPLIT)	99202
MIR/MWD AR-PN	99206
Chief Gary Gonz	99207
DSH HLS HV-ARG	99212
SPK Valley	99214
SPK Valley	99215
SPK Valley	99216
Orch Prarie	99217
MRN PR/GLNRSE	99223
GONZ NO LI	99258

CDA	
Heather Luchte	
IDAHO	ZIP
Lewiston	83501
Cotton Wood	83522
Craigmonth	83523
Culdesac	83524
Elk City	83525
Ferdinand	83526
Grangeville	83530
Juliatta	83535
Kamiah	83536
Kendrick	83537
Lapwai	83540
Lenore	83541
Nezperce	83543
Orofino	83544
Peck	83545
Pierce	83546
Pollock	83547
Stites	83552
Weippe	83553
White Bird	83554
Winchester	83555
Athol	83801
Bayview	83803
Blanchard	83804
Bonner	83805
Bovill	83806
Calder	83808
Careywood	83809
Cataldo	83810
Clark Fork	83811
Clarkia	83812
Cocolalla	83813
CDA	83814
CDA	83815
CDA	83816
Coolin	83821
Old Town	83822
Deary	83823
Desmet	83824
Dover	83825
Eastport	83826
Elk River	83827

CDA	
Heather Luchte	
IDAHO	ZIP
Fernwood	83830
Genesee	83832
Harrison	83833
Hayden	83835
Hope / E Hope	83836
Kellogg	83837
Kingston	83839
Kootenai	83840
Laclede	83841
Medimont	83842
Moscow	83843
Moscow	83844
Moyie Springs	83845
Mullan	83846
Naples	83847
Nordman	83848
Osburn	83849
Pinehurst / Pine Crk	83850
Plummer	83851
Ponderay	83852
Porthill	83853
Post Falls	83854
Potlach	83855
Priest Lake	83856
Princeton	83857
Rathdrum	83858
Sagle	83860
St Maries	83861
Sandpoint	83864
Santa	83866
Silverton	83867
Smelterville	83868
Spirit Lake	83869
Tensed	83870
Troy	83871
Viola	83872
Murray / PRCD	83873
Wallace	83873
Worley	83876
Post Falls	83877
Albion	99102
Colfax	99111
Colton	99113
Steptoe	99174
Uniontown	99179
Dayton	99328
Kahlotus	99335
Pomercy	99347
Starbuck	99359
Washtucna	99371
Asotin	99402
Clarkston	99403

Zip Code	Account Manager
Easter Seals Goodwill	Brandon Smith
FUMICO (Farmers Union Mutual Insurance)	Brandon Smith
Great Falls Public Schools	Brandon Smith
Hill County Printing	Brandon Smith
ID Digital	Brandon Smith
Loenbro	Brandon Smith
Northern Montana Health Care	Brandon Smith
Opportunities Inc.	Brandon Smith
Pre-Release Great Falls	Brandon Smith
QLC	Brandon Smith
Real Estate Property Management Specialists	Brandon Smith
Torgersons	Brandon Smith
Ugrin Alexandar Zadick Law	Brandon Smith
General Distributing	Brandon Smith
TC Glass	Brandon Smith